

General Director

Contemporary Art Galleries Association – AGAC (Montréal)

The Contemporary Art Galleries Association (AGAC) is a non-profit organization whose primary mission is to ensure the recognition and prosperity of the contemporary art market in Canada. The Association contributes to the promotion of national artistic creation through its various web platforms, projects and events. It is also dedicated to raising public awareness of the visual arts and stimulating the emergence of new collectors. Today, AGAC brings together 40 private galleries across Canada.

The Contemporary Art Galleries Association: www.agac.ca
Plural contemporary art fair: www.plural.art

Job Description

Reporting to the Board of Directors, the General Director is responsible for the Association's organizational strategy and development. Their leadership strengths include strategic thinking, team spirit, listening skills, creativity and innovation. The ideal candidate has an excellent network of contacts in both the cultural and business worlds. The ideal candidate will act as the Association's principal spokesperson in dealings with governments, the media and other partners. They will support the development of partnerships.

The General Director will promote the Association and its members by advancing knowledge of contemporary art and the art market, and by raising public awareness. They also contribute to the promotion of members by implementing group events designed to stimulate the market, notably the organization of the Plural fair.

Summary of Functions

Directs the operational management of the organization, ensuring that all day-to-day activities are organized and administered professionally and efficiently. Through their listening skills and dynamic, unifying interventions, work with the Board of Directors and staff to maintain the administrative well-being of the organization, and to implement objectives. The incumbent assumes responsibility for the development and implementation of the strategic plan. They are also responsible for achieving the Association's funding objectives. They will maintain and develop relationships with partners, sponsors and donors, and determine the Foundation's orientations. The Director builds strong relationships with Board members and supports the President in maintaining strategic governance.

Ideal Profile

The Board of Directors is looking for a person with vision and inspiring leadership, who wants to help energize and raise the profile of the Canadian art market.

- Proven leadership skills and experience working with staff
- Ability to establish yourself as a respected leader and mentor, to build strong teams and delegate.
- Direct experience of the cultural milieu with concrete management achievements
- Experience working with not-for-profit boards of directors
- Experience in effective communications, in French and English, both written and verbal, including public speaking skills, and ability to represent the Association in a variety of forums
- Business development skills

- Lobbying and new market development
- Solid knowledge of the Canadian contemporary art scene

Requirements

- Bachelor's degree in arts, management or other relevant field.
- A minimum of six (6) years of relevant experience, including three (3) years in a management position.
- Any combination of academic training and experience deemed relevant and equivalent will be considered.
- Postgraduate studies in a relevant discipline will be considered an asset.

Desired competencies

- Building and leading high-performing teams
- Financial management
- Strategic thinking
- Problem solving
- Political acumen and diplomacy
- Team spirit and interpersonal intelligence
- Leadership, initiative and priority management
- Creativity and innovation
- Ability to analyze and synthesize
- Bilingualism

Salary and conditions

Full-time, permanent position

Schedule may vary according to workload, in hybrid mode (downtown office)

Salary range from \$70K to \$90K

Start date: January 2024

How to submit your application

Interested candidates should send their application to rh@agac.ca no later than December 15th, 2023.

The Contemporary Art Galleries Association thanks all applicants. Only those selected will be contacted.